

## Birmingham Law Society Legal Awards 2020 - Marking grids

### Client services - Private Client

This award is available to teams that can demonstrate a significant contribution to the private clients of their firm. That could be a particular project/work done for a private client in 2019 or commitment to excellence in serving private clients over a longer period of time. The judges will be looking for a team that has worked together to produce an outstanding outcome for their private client(s) and has shown high standards of skill, professionalism and dedication in so doing. Nominees will be expected to provide examples of work they cite in support of their application (names and client details will be kept confidential) and may be asked to provide client references. The award is open to teams providing advice to individuals and trusts in relation to their personal, family or other non-business affairs.

At each stage marks are out of 100 but this will be converted for an overall score. Shortlisting will be 30% of overall mark with 70% being awarded after interview.

Emphasis is on **activity over the last 12 months**

Judges are asked to please provide a summary of comments on the category and why the winner wins e.g. outstanding contribution/quality of work which may be used at the awards evening.

Name of candidate	Demonstrated excellence in client services (client testimonials/work judged relative to size of firm/resources available)  /25	Staff development/wellbeing initiatives  /15	Impact on clients of their team offering/teamwork in the excellence in client services  /20	Level of skill/technical expertise /dedication which makes them outstanding?  /20	External recognition of team achievements in last 12 months e.g. legal 500 listing  /20	Final score


**Summary:**