

Birmingham Law Society Legal Awards 2020**Marking grids****Client services- Business**

This award is available to teams that can demonstrate a significant contribution to the business clients of their firm. That could be work on a particular client transaction or series of transactions undertaken in 2019 or commitment to excellence in serving business clients over a longer period of time. The judges will be looking for a team that has worked together to produce an outstanding outcome for their business client(s) and has shown high standards of skill, professionalism and dedication in so doing. Nominees will be expected to cite examples of their work in support of their application (names and client details will be kept confidential) and may be asked to provide client references. The award is open to teams (including in-house teams) providing advice to clients in the public, private or not-for-profit sectors in relation to their business affairs. At each stage marks are out of 100 but this will be converted for an overall score. Shortlisting will be 30% of overall mark with 70% being awarded after interview.

Emphasis is on **activity over the last 12 months**

Judges are asked to please provide a summary of comments on the category and why the winner wins e.g. outstanding contribution/quality of work which may be used at the awards evening.

Name of candidate	Demonstrated excellence in client services (client testimonials/deal judged relative to size of firm/resources available)	Staff development/wellbeing initiatives	Impact on local economy of their excellence in client services	Able to articulate how their level of technical expertise makes them/the team outstanding - gives examples	External recognition of team achievements in last 12 months e.g. legal 500 listing	Final score
	/20	/20	/20	/20	/20	

Summary: